

COMPANY	Metalube Group Ltd
FIELD OF ACTIVITY & PRODUCTS	METALUBE® is a UK-based manufacturer of specialist industrial lubricants, headquartered in Irlam, Manchester. Trading under the Metalube and Molyslip brands, the business has grown from approximately £4 million to £24 million in turnover over the past 14 years under the current management team. Today, Metalube exports to more than 100 countries worldwide, supported by offices in Manchester, Dubai, Mumbai, São Paulo and Shanghai. The company offers a broad portfolio of high-performance oils, greases and specialist lubricants for demanding industrial applications. Its product range includes internationally recognised greases for overhead line conductors, non-ferrous wire and tube drawing lubricants, wood panel press oils, hot rolling lubricants and other specialist products developed to improve process efficiency, equipment protection and long-term performance.
JOB REQUEST	Global Product Manager – Cable
LOCATION	Irlam, Manchester, UK
MISSION	Responsible for the management, development and commercial growth of the Cable product group at Metalube which includes OCG™ & SCG™ overhead conductor grease and sub-sea cable blocking compounds serving the power transmission and cable manufacturing sectors. Acting as the company's market sector specialist, the Global Product Manager will focus on driving profitable growth, strengthening customer and industry relationships, championing the company and products at industry events, supporting regional sales offices technically and commercially, supporting product approvals with standards committees, utilities, EPC's and manufacturers and work collaboratively with the Product Focus Group to manage the product portfolio and identify opportunities for innovation and new product development.
DURATION	Permanent
REQUIRED SKILLS	Strong commercial awareness, including pricing, margins, market opportunities, competitor positioning and customer requirements. Ability to translate technical product information into clear commercial messages. Good understanding of product positioning, lifecycle management and market development. Able to engage confidently with both technical and commercial stakeholders.
REQUIRED EDUCATION	Degree or equivalent qualification in Engineering, Materials Science, Chemistry, Business or Marketing or related discipline.
REQUIRED EXPERIENCE	5 years minimum experience in product management, technical sales or business development Background in lubricants, greases, speciality chemicals, cable or conductor manufacturing, power transmission or a related industrial sector. Experience managing customer trials, product approvals, technical presentations, tenders and new product development projects.



REQUIRED TRAVEL	Approx 30% of time / 1 week per month.
Wage/Salary	Competitive salary depending on experience Bonus scheme based on achievement of agreed targets Car allowance
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