

Tender Engineer

The Opportunity:

We are looking for a **Tender Engineer** to join our Local Tendering team at Hitachi Energy. This is an exciting opportunity to contribute to projects that are shaping the future of sustainable energy. Working closely with customers, sales teams, engineering experts, and suppliers, you will play a key role in developing competitive solutions for power systems and grid infrastructure projects.

In this position, you will combine technical expertise, commercial awareness, and strategic thinking to help deliver innovative solutions that improve energy efficiency, reliability, and sustainability. If you enjoy collaborating across functions, solving complex challenges, and making a visible impact on business success, we would love to hear from you.

How you can make an impact:

- Lead the preparation of competitive tenders, quotations, and proposals for local projects and customers.
- Develop technical and commercial solutions that meet customer requirements while aligning with Hitachi Energy's business objectives and standards.
- Collaborate with engineering, sales, supply chain, and other key stakeholders to create compelling and high-quality offers.
- Evaluate project risks, opportunities, costs, and schedules to support successful bid strategies and decision-making.
- Build strong relationships with customers and suppliers throughout the tendering process, ensuring a professional and customer-focused approach.
- Contribute to continuous improvement by analyzing tender outcomes, market trends, and best practices.
- Promote a culture of safety, integrity, collaboration, and innovation in everything you do.

Your background:

- Bachelor or Master of Science in Engineering.
- More than 5 years of experience in Estimations and Tendering, working as Tender Quotation with Industrial Companies that offer Systems and Projects.
- Experience in leading and/or technically managing turnkey system projects (Electrical Package / EPC), involving multi-product solutions and requiring interdisciplinary coordination, would be appreciated.
- Excellent attention to detail and ability to manage multiple deadlines simultaneously.
- A collaborative, solutions-oriented approach and strong communication skills.
- Fluent English and French, both written and spoken.

More about us

We believe great work thrives in an environment where people feel genuinely supported and fairly rewarded. Our benefits are designed to create real value for every individual – fueling engagement, performance, and growth. By prioritizing well-being, we build a workplace where personal and organizational success grow together.

Our benefit offering is tailored based on your country of employment and generally includes:

- Competitive salary and incentives
- Well-being and care
- Paid and unpaid leave
- Flexible work options
- Meal Voucher

You will receive more specific information during the recruitment process.