

Reference	DS VALENCE
Title	<b>BUSINESS MANAGER (F/H)</b>
Location	FRANCE – NANTES
Mission	<p>The Business Manager acts as the interface between the site teams and the customer, ensuring that the business runs smoothly in terms of safety, cost, quality and deadlines.</p> <p>Maintain and develop commercial relations with existing customers and suppliers, Respond to commercial invitations to tender, quantify and negotiate operations, Manage projects from A to Z, from commercial offer to acceptance, Validate budgets for recording customer orders, invoicing at the end of project completion, Control and monitor business budgets on a daily basis,</p> <p>Lead the business launch meeting for execution studies, Approve execution study files,</p> <p>Participate in drawing up quality and environmental plans, Participate in drawing up operating procedures, PPSPS, prevention plans and other instructions to ensure site safety. Participate in site planning and liaise with the site manager (workload schedule, work schedule, vacations).</p> <p>Process and analyze non-conformance reports with the QSE manager.</p> <p>Lead and supervise a site team on a day-to-day basis, in a spirit of benevolence and quality of life at work,</p> <p>Define the roles and missions of each member of the team, distribute the work to be carried out by the members of the department and ensure personnel management (conduct annual interviews, etc.).</p> <p>Anticipate and respond to employee needs using appropriate leadership techniques and proven problem-solving methods.</p>
Duration	Permanent Contract – Full time –
Required skills	<p>You have professional knowledge of general mechanics, of budgetary and administrative management, You have already managed teams (administrative and site personnel). Knowledge of high-voltage substations is a plus.</p> <p>Computer skills (Pack-office, ERP) English level B2.</p>



Required Education	BAC +3 to Bac +5 in electrical, mechanical or electrotechnical maintenance
Required Experience	At least 5 years' experience in a similar role is required
Required Travel	Your activity will require you to make regular moving in France.
Wage/Salary	Salary according to profile. Compensation over 12 months. Profit-sharing. Other benefits presented during interview
Contact	<a href="mailto:recrutement@mastergrid.com">recrutement@mastergrid.com</a>