

Job Offer Form
Formulaire offre d'emploi

Reference:	
Title: <i>Titre</i>	Marketing Manager (Africa)
Location: <i>Lieu</i>	Abuja, Nigeria
Mission:	<p>Responsible for business of Transformer Explosion Prevention System, Onload Tapchangers and Radiators in Nigeria, Ghana, Mali, Ethiopia, Kenya, Tanzania, Uganda, Botswana, Namibia etc.</p> <p>Extensive travel for business development, Product presentation to end customers, EPC companies and transformer manufacturers. Product approval, vendor approval \ registration, preparation of bids, offers and timely submission to end customers. Day to day correspondence with customers, negotiation for orders, order execution, drawing approvals, payment collection.</p> <p>Liaising with key officials of Power Transmission, Distribution and Generation companies in above countries and also of EPC and transformer manufacturing companies</p> <p>Responsible for making and achieving annual sales budget and action plan to achieve the same.</p>
Duration: <i>Durée</i>	Permanent job
Required skills: <i>Compétences requises</i>	Fluent in English. Good knowledge about power sector, power products such as transformers and switchgear. Excellent presentation skill, customer relationship building. Knowledge of local rules and regulations, working experience with power utilities.
Required Education & Experience:	<p>Education : Graduate Electrical Engineer.</p> <p>Experience : Minimum 12 years in Marketing, Business Development and selling of Medium and High Voltage Electrical Equipment / Transformer Accessories /</p>

<i>Formation et Expérience</i>	Transformers / switchgears to Utilities, EPC companies and Transformer Manufacturers.
Required travel: <i>Déplacements</i>	Travel upto 12 days per month.
Wage/ Salary: <i>Salaire</i>	Matching Industry Norms.
Others: <i>Divers</i>	-----
Contact:	R.S. Sakinal Email: pep11236@ctr.in

Thank you to leave your job offers at the Job Center (Level 1)
or send it by mail to info@pro4events.com